

Q1 2016 Operating Results

Acron Output (Veliky Novgorod, Russia)

Product, kt	Q1 2016	Q1 2015	YOY, %
MINERAL FERTILISERS			
Ammonia	304	274	10.7
<i>incl. in-house consumption</i>	302	277	
Nitrogen fertilisers, including	584	529	10.5
<i>incl. in-house consumption</i>	128	128	
Ammonium nitrate	170	151	13.1
<i>incl. in-house consumption</i>	24	23	
Urea	174	154	13.0
<i>incl. in-house consumption</i>	104	104	
Urea-ammonium nitrate (UAN)	240	224	7.0
Complex fertilisers, including	316	300	5.2
NPK	312	300	4.1
Bulk blends	3	0	increase
Total commercial Mineral fertilisers*	774	698	10.8
INDUSTRIAL PRODUCTS			
Organic compounds, including	86	125	-31.1
<i>incl. in-house consumption</i>	45	65	
Methanol	17	25	32.1
<i>incl. in-house consumption</i>	16	23	
Formalin	32	47	-32.7
<i>incl. in-house consumption</i>	29	41	
Urea-formaldehyde resins (UFRs)	37	52	-29.1
<i>incl. in-house consumption</i>	0	0	
Non-organic compounds, including	146	145	0.8
Low-density and technical-grade ammonium nitrate	40	45	-11.9
Calcium carbonate	100	94	6.8
Liquid carbon dioxide	5	5	1.0
Argon	2	1	14.2
Total commercial Industrial products*	187	205	-8.5
TOTAL COMMERCIAL OUTPUT*	961	903	6.4

Dorogobuzh Output (Smolensk region, Russia)

Product, kt	Q1 2016	Q1 2015	YOY, %
MINERAL FERTILISERS			
Ammonia	159	157	1.4
<i>incl. in-house consumption</i>	159	153	
Nitrogen fertilisers, including	278	266	4.4
<i>incl. in-house consumption</i>	7	11	
Ammonium nitrate	278	266	4.4
<i>incl. in-house consumption</i>	7	11	
Complex fertilisers, including	189	176	7.7
<i>incl. in-house consumption</i>	5	7	
NPK	178	157	13.4
<i>incl. in-house consumption</i>	5	7	
Bulk blends	11	19	-39.4
Total commercial Mineral fertilisers*	456	427	6.6
INDUSTRIAL PRODUCTS			
Non-organic compounds, including	19	9	106.4
Low-density and technical-grade ammonium nitrate	2	2	-30.9
Calcium carbonate	11	1	increase
Liquid carbon dioxide	6	6	7.7
Total commercial Industrial products*	19	9	106.4
TOTAL COMMERCIAL OUTPUT*	474	436	8.7

Hongri Acron Output (Shandong Province, PRC)

Product, kt	Q1 2016	Q1 2015	YOY, %
MINERAL FERTILISERS			
Ammonia	4	19	-77.2
<i>incl. in-house consumption</i>	3	12	
Complex fertilisers, including	67	168	-60.4
NPK	67	168	-60.4
Total commercial Mineral fertilisers*	68	175	-61.0
INDUSTRIAL PRODUCTS			
Non-organic compounds, including	16	32	-50.1
Hydrochloric acid	16	32	-50.1
Total commercial Industrial products*	16	32	-50.1
TOTAL COMMERCIAL OUTPUT*	84	207	-59.3

North-Western Phosphorous Company Output (Murmansk region, Russia)

Product, kt	Q1 2016	Q1 2015	YOY, %
Apatite concetrate	289	270	7.1
<i>incl. in-house consumption</i>	<i>220</i>	<i>206</i>	
Total commercial apatite concentrate*	70	65	7.8

* *Commercial products: output less in-house consumption*